# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 8-K

## **CURRENT REPORT** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 23, 2015

# FEDERATED INVESTORS, INC. (Exact name of registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of incorporation)

001-14818 (Commission File Number)

25-1111467 (I.R.S. Employer **Identification No.)** 

**Federated Investors Tower** Pittsburgh, Pennsylvania 15222-3779 (Address of principal executive offices, including zip code)

(412) 288-1900 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On April 23, 2015, Federated Investors, Inc. issued the earnings press release attached hereto as Exhibit 99.1 to report first quarter 2015 results.

## ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

# (d) Exhibits:

Exhibit 99.1 - Earnings press release issued by Federated Investors, Inc. dated April 23, 2015

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERATED INVESTORS, INC. (REGISTRANT)

Date April 23, 2015 By: /s/ Thomas R. Donahue

Thomas R. Donahue Chief Financial Officer

# Federated Press Release

# Federated Investors, Inc. Reports First Quarter 2015 Earnings

- Equity assets up 18 percent from Q1 2014 to reach record \$54 billion at quarter end
- Equity and fixed-income assets surpass \$107 billion
- Board declares \$0.25 per share dividend

(PITTSBURGH, Pa., April 23, 2015) — Federated Investors, Inc. (NYSE: FII), one of the nation's largest investment managers, today reported earnings per diluted share (EPS) of \$0.35 for Q1 2015, up 3 percent from \$0.34 for the same quarter last year on net income of \$36.3 million for Q1 2015, compared to \$35.2 million for Q1 2014.

Federated's total managed assets were \$355.8 billion at March 31, 2015. Total managed assets were down \$10.4 billion or 3 percent from \$366.2 billion at March 31, 2014 and down \$7.1 billion or 2 percent from \$362.9 billion at Dec. 31, 2014. Both equity and fixed-income managed assets increased, offset by decreased money market assets. Average managed assets for Q1 2015 were \$359.5 billion, down \$14.9 billion or 4 percent from \$374.4 billion reported for Q1 2014 and up \$7.6 billion or 2 percent from \$351.9 billion reported for Q4 2014.

"During the first quarter, Federated saw strong gross and net sales in a range of strategies—from growth and dividend-oriented equity offerings to balanced funds," said J. Christopher Donahue, president and chief executive officer. "Federated's clients also sought fixed-income strategies such as the Federated Total Return Bond Fund and our high-yield products."

Federated's board of directors declared a dividend of \$0.25 per share. The dividend is payable on May 15, 2015 to shareholders of record as of May 8, 2015. During Q1 2015, Federated purchased 305,269 shares of Federated class B common stock for \$9.9 million.

Federated's equity assets were a record \$54.0 billion at March 31, 2015, up \$8.1 billion or 18 percent from \$45.9 billion at March 31, 2014 and up \$2.6 billion or 5 percent from \$51.4 billion at Dec. 31, 2014. Top-selling equity funds during Q1 2015 on a net basis were Federated Kaufmann Large Cap Fund, Federated Strategic Value Dividend Fund, Federated Capital Income Fund, Federated Muni and Stock Advantage Fund and Federated International Leaders Fund.

Federated's fixed-income assets were \$53.6 billion at March 31, 2015, up \$2.6 billion or 5 percent from \$51.0 billion at March 31, 2014 and up \$0.9 billion or 2 percent from \$52.7 billion at Dec. 31, 2014. Top-selling fixed-income funds during Q1 2015 on a net basis were Federated Total Return Bond Fund, Federated Institutional High Yield Bond Fund, Federated Municipal Ultrashort Fund, Federated High Yield Trust and Federated Ultrashort Bond Fund.

Money market assets were \$248.2 billion at March 31, 2015, down \$15.4 billion or 6 percent from \$263.6 billion at March 31, 2014 and down \$10.6 billion or 4 percent from \$258.8 billion at Dec. 31, 2014. Money market mutual fund assets were \$214.3 billion at March 31, 2015, down \$13.2 billion or 6 percent from \$227.5 billion at March 31, 2014 and down \$11.2 billion or 5 percent from \$225.5 billion at Dec. 31, 2014.

#### **Financial Summary**

### Q1 2015 vs. Q1 2014

Revenue increased by \$9.0 million or 4 percent primarily due to an increase in revenue from higher average equity assets and a decrease in voluntary fee waivers related to certain money market funds in order for those funds to maintain positive or zero net yields, partially offset by a decrease in revenue from lower average money market assets. See additional information about voluntary fee waivers in the table at the end of this financial summary.

During Q1 2015, Federated derived 68 percent of its revenue from equity and fixed-income assets (46 percent from equity assets and 22 percent from fixed-income assets) and 32 percent from money market assets.

Operating expenses increased \$6.6 million or 4 percent primarily due to an increase in compensation and related expenses, mainly from higher incentive compensation. Distribution expenses increased due to a decrease in fee waivers related to the low-yield environment for money market funds, as well as higher average equity assets. These increases were partially offset by lower average money market assets.

## Q1 2015 vs. Q4 2014

Revenue increased by \$2.7 million or 1 percent primarily due to a decrease in voluntary fee waivers and an increase in revenue from higher average equity assets, partially offset by a decrease in revenue due to fewer days in Q1 2015.

Operating expenses increased \$5.3 million or 3 percent primarily due to an increase in compensation and related expense, driven by seasonally higher payroll taxes and higher incentive compensation.

Federated's level of business activity and financial results are dependent upon many factors including market conditions, investment performance and investor behavior. These factors and others, including asset levels, product sales and redemptions, market appreciation or depreciation, revenues, fee waivers, expenses and regulatory changes, can significantly impact Federated's business activity levels and financial results. Risk factors and uncertainties that can influence Federated's financial results are discussed in the company's annual and quarterly reports as filed with the Securities and Exchange Commission (SEC).

Fee waivers to maintain positive or zero net yields on money market funds and the resulting negative impact of these waivers could vary significantly in the future as they are contingent on a number of variables including, but not limited to, changes in assets within the money market funds, yields on instruments available for purchase by the money market funds, actions by the Federal Reserve, the U.S. Department of the Treasury, the SEC, the Financial Stability Oversight Council and other governmental entities, changes in fees and expenses of the money market funds, changes in the mix of money market customer assets, changes in the money market product structures and offerings, demand for competing products, changes in the distribution fee arrangements with third parties, Federated's willingness to continue the fee waivers and changes in the extent to which the impact of the waivers is shared by third parties.

Unaudited Money Market Fund Yield Waiver Impact to the Consolidated Statements of Income (in millions)

		Quarter	End	ed		Change	Quarter Ended		Change
	Mar	ch 31, 2015	Mai	rch 31, 2014	Q1	2014 to Q1 2015	Dec. 31, 2014	Q	4 2014 to Q1 2015
Investment advisory fees	\$	(62.3)	\$	(73.1)	\$	10.8	\$ (67.4)	\$	5.1
Other service fees		(31.8)		(33.6)		1.8	(32.4)	)	0.6
Total revenue		(94.1)		(106.7)		12.6	(99.8)	)	5.7
Less: Reduction in distribution expense		64.6		74.3		(9.7)	67.6		(3.0)
Operating income		(29.5)		(32.4)		2.9	(32.2)		2.7
Less: Reduction in noncontrolling interest		2.5		2.7		(0.2)	2.7		(0.2)
Pre-tax impact	\$	(27.0)	\$	(29.7)	\$	2.7	\$ (29.5)	\$	2.5

Federated will host an earnings conference call at 9 a.m. Eastern on April 24, 2015. Investors are invited to listen to Federated's earnings teleconference by calling 877-407-0782 (domestic) or 201-689-8567 (international) prior to the 9 a.m. start time. The call may also be accessed in real time on the Internet via the **About Federated** section of **FederatedInvestors.com**. A replay will be available after 12:30 p.m. and through May 1, 2015 by calling 877-660-6853 (domestic) or 201-612-7415 (international) and entering access code 13605702.

Federated Investors, Inc. is one of the largest investment managers in the United States, managing \$355.8 billion in assets as of March 31, 2015. With 130 funds and a variety of separately managed account options, Federated provides comprehensive investment management to more than 7,700 institutions and intermediaries including corporations, government entities, insurance companies, foundations and endowments, banks and broker/dealers. Federated ranks in the top 3 percent of money market fund managers in the industry, the top 6 percent of equity fund managers and the top 9 percent of fixed-income fund managers<sup>1</sup>. For more information, visit **FederatedInvestors.com**.

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1) Strategic Insight, Feb. 28, 2015. Based on assets under management in open-end funds. Federated Securities Corp. is distributor of the Federated funds.

Separately managed accounts are made available through Federated Global Investment Management Corp., Federated Investment Counseling and Federated MDTA LLC, each a registered investment adviser.

Certain statements in this press release, such as those related to the level of fee waivers and expenses incurred by the company, product demand and performance, investor interest and preferences, asset flows and mix, changes in product structure, fee arrangements with customers, distribution expense, regulatory changes and market conditions constitute or may constitute forward-looking statements, which involve known and unknown risks, uncertainties and other factors that may cause the actual results, levels of activity, performance or achievements of the company, or industry results, to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. Other risks and uncertainties include the ability of the company to predict the level of fee waivers and expenses in future quarters, which could vary significantly depending on a variety of factors identified above, and include the ability of the company to sustain product demand and asset flows and mix, which could vary significantly depending on market conditions, investment performance and investor behavior. Other risks and uncertainties also include the risk factors discussed in the company's annual and quarterly reports as filed with the SEC. As a result, no assurance can be given as to future results, levels of activity, performance or achievements, and neither the company nor any other person assumes responsibility for the accuracy and completeness of such statements in the future.

## Unaudited Condensed Consolidated Statements of Income

(in thousands, except per share data)

(in thousands, except per share data)								
				% Change . Q1 2014 to	% Change O4 2014 to			
	Ma	rch 31, 2015	N	March 31, 2014	Q1 2014 to Q1 2015	Dec. 31, 2014	Q1 2015	
Revenue								
Investment advisory fees, net	\$	146,559	\$	135,093	8%	\$ 143,587	2 %	
Administrative service fees, net—affiliates		53,017		54,727	(3)	53,427	(1)	
Other service fees, net		19,787		20,780	(5)	19,562	1	
Other, net		1,159		896	29	1,282	(10)	
Total Revenue		220,522		211,496	4	217,858	1	
Operating Expenses								
Compensation and related		76,498		71,759	7	72,161	6	
Distribution		53,495		51,197	4	53,764	(1)	
Professional service fees		7,882		8,381	(6)	5,714	38	
Systems and communications		6,870		6,404	7	6,773	1	
Office and occupancy		6,853		6,915	(1)	7,526	(9)	
Advertising and promotional		3,471		3,439	1	3,661	(5)	
Travel and related		2,759		2,861	(4)	3,792	(27)	
Other		3,656		3,895	(6)	2,833	29	
Total Operating Expenses		161,484		154,851	4	156,224	3	
Operating Income		59,038		56,645	4	61,634	(4)	
Y								
Nonoperating (Expenses) Income		000			(= =)		(60)	
Investment income, net		890		3,613	(75)	2,325	(62)	
Debt expense		(1,373)		(2,812)	(51)	(1,787)	` ′	
Other, net		(13)		(5)		(15)		
Total Nonoperating (Expenses) Income, net		(496)	)	796	(162)	523	(195)	
Income before income taxes		58,542		57,441	2	62,157	(6)	
Income tax provision		22,124		21,796	2	22,552	(2)	
Net income including the noncontrolling interests in subsidiaries		36,418		35,645	2	39,605	(8)	
Less: Net income (loss) attributable to the noncontrolling interests in subsidiaries		111		451	(75)	(8)	1,488	
Net Income	\$	36,307	\$	35,194	3%	\$ 39,613	(8)%	
Amounts Attributable to Federated Investors, Inc.								
Earnings Per Share <sup>1</sup>								
Basic and diluted	\$	0.35	\$	0.34	3%	\$ 0.38	(8)%	
Weighted-average shares outstanding								
Basic		100,641		100,725		100,642		
Diluted		100,642		100,727		100,643		
Dividends declared per share	\$	0.25	\$	0.25		\$ 0.25		

<sup>1)</sup> Unvested share-based awards that receive non-forfeitable dividend rights are deemed participating securities and are required to be considered in the computation of earnings per share under the "two-class method." As such, total net income of \$1.5 million, \$1.4 million and \$1.5 million available to unvested restricted shareholders for the quarterly periods ended March 31, 2015, March 31, 2014 and Dec. 31, 2014, respectively, was excluded from the computation of earnings per share.

## **Unaudited Condensed Consolidated Balance Sheets**

(in thousands)	March 31, 2015	Dec. 31, 2014
Assets		
Cash and other investments	\$ 279,630	\$ 297,338
Other current assets	43,261	44,717
Intangible assets, net and goodwill	733,400	733,847
Other long-term assets	62,816	64,617
Total Assets	\$ 1,119,107	\$ 1,140,519
Liabilities, Redeemable Noncontrolling Interests and Equity		
Current liabilities	\$ 114,346	\$ 149,321
Long-term debt	210,375	216,750
Other long-term liabilities	165,376	161,099
Redeemable noncontrolling interests	8,582	3,697
Equity excluding treasury stock	783,343	774,910
Treasury stock	(162,915)	(165,258)
Total Liabilities, Redeemable Noncontrolling Interests and Equity	\$ 1,119,107	\$ 1,140,519

### Unaudited Changes in Equity and Fixed-Income Fund and Separate Account Assets

(in millions; excludes liquidation portfolio)

		Quarter Ended				
	Marc	h 31, 2015		March 31, 2014		
Equity funds				· · · · · · · · · · · · · · · · · · ·		
Beginning assets	\$	33,141	32,088	\$ 28,097		
Sales		2,805	2,650	2,292		
Redemptions		(1,914)	(1,844)	(1,833)		
Net sales		891	806	459		
Net exchanges		39	(7)	32		
Market gains and losses/reinvestments <sup>1</sup>		880	254	620		
Ending assets	\$	34,951	\$ 33,141	\$ 29,208		
Equity separate accounts <sup>2</sup>						
Beginning assets	\$	18,285	\$ 18,247	\$ 16,051		
Sales <sup>3</sup>		1,693	1,392	845		
Redemptions <sup>3</sup>		(954)	(1,622)	(778		
Net sales (redemptions) <sup>3</sup>		739	(230)			
Market gains and losses <sup>4</sup>		62	268	553		
Ending assets	\$	19,086	\$ 18,285	\$ 16,671		
Total equity <sup>2</sup>						
Beginning assets	\$	51,426	\$ 50,335	\$ 44,148		
Sales <sup>3</sup>		4,498	4,042	3,137		
Redemptions <sup>3</sup>		(2,868)	(3,466)			
Net sales <sup>3</sup>		1,630	576	526		
Net exchanges		39	(7)			
Market gains and losses/reinvestments <sup>1</sup>		942	522	1,173		
Ending assets	\$	54,037	\$ 51,426			
Fixed-income funds						
Beginning assets	\$	40,456	\$ 40,435	\$ 39,606		
Sales	<u>Ψ</u>	4,491	4,631	4,248		
Redemptions		(4,193)	(4,411)			
Net sales		298	220	223		
Net exchanges		(37)	(285)			
Market gains and losses/reinvestments <sup>1</sup>		322	86	467		
Ending assets	\$	41,039 5				
Fixed-income separate accounts <sup>2</sup>	·	,,,,,,	, , , , ,	, , , , ,		
Beginning assets	\$	12,251 5	\$ 10,752	\$ 10,520		
Sales <sup>3</sup>		239	1,499	254		
Redemptions <sup>3</sup>		(204)	(306)			
Net sales <sup>3</sup>	-	35	1,193	22		
Net exchanges		0	229			
Market gains and losses <sup>4</sup>		237	77	204		
Ending assets	\$	12,523				
Total fixed income <sup>2</sup>				·		
Beginning assets	\$	52,707	51,187	\$ 50,126		
Sales <sup>3</sup>	Ψ	4,730	6,130	4,502		
Redemptions <sup>3</sup>		(4,397)	(4,717)			
Net sales <sup>3</sup>		333	1,413	245		
Net exchanges		(37)	(56)			
Market gains and losses/reinvestments <sup>1</sup>		559	163	671		
Ending assets	\$	53,562				

<sup>1)</sup> Reflects the approximate changes in the fair value of the securities held by the portfolios and, to a lesser extent, reinvested dividends, distributions, net investment income and the impact of changes in foreign exchange rates.

<sup>2)</sup> Includes separately managed accounts, institutional accounts and sub-advised funds and other managed products.

<sup>3)</sup> For certain accounts, Sales and Redemptions are calculated as the remaining difference between beginning and ending assets after the calculation of Market gains and losses.

<sup>4)</sup> Reflects the approximate changes in the fair value of the securities held by the portfolios.

### Unaudited Total Changes in Equity and Fixed-Income Assets

(in millions; excludes liquidation portfolio)

		Quarter Ended							
		March 31, 2015	Dec. 31, 2014	March 31, 2014					
Funds			·						
Beginning assets	\$	73,597 \$	72,523 \$	67,703					
Sales		7,296	7,281	6,540					
Redemptions		(6,107)	(6,255)	(5,858)					
Net sales		1,189	1,026	682					
Net exchanges		2	(292)	(27)					
Market gains and losses/reinvestments <sup>1</sup>		1,202	340	1,087					
Ending assets	\$	75,990 \$	73,597 \$	69,445					
Separate accounts <sup>2</sup>									
Beginning assets	\$	30,536 \$	28,999 \$	26,571					
Sales <sup>3</sup>		1,932	2,891	1,099					
Redemptions <sup>3</sup>		(1,158)	(1,928)	(1,010)					
Net sales <sup>3</sup>		774	963	89					
Net exchanges		0	229	0					
Market gains and losses <sup>4</sup>		299	345	757					
Ending assets	\$	31,609 \$	30,536 \$	27,417					
Total assets <sup>2</sup>									
Beginning assets	\$	104,133 \$	101,522 \$	94,274					
Sales <sup>3</sup>	·	9,228	10,172	7,639					
Redemptions <sup>3</sup>		(7,265)	(8,183)	(6,868)					
Net sales <sup>3</sup>		1,963	1,989	771					
Net exchanges		2	(63)	(27)					
Market gains and losses/reinvestments <sup>1</sup>		1,501	685	1,844					
Ending assets	\$	107,599 \$	104,133 \$	96,862					

<sup>1)</sup> Reflects the approximate changes in the fair value of the securities held by the portfolios and, to a lesser extent, reinvested dividends, distributions, net investment income and the impact of changes in foreign exchange rates.

<sup>2)</sup> Includes separately managed accounts, institutional accounts and sub-advised funds and other managed products.

<sup>3)</sup> For certain accounts, Sales and Redemptions are calculated as the remaining difference between beginning and ending assets after the calculation of Market gains and losses.

<sup>4)</sup> Reflects the approximate changes in the fair value of the securities held by the portfolios.

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MANAGED ASSETS (in millions)	Ma	rch 31, 2015	Dec. 31, 2014	Sept. 30, 2014	June 30, 2014	N	March 31, 2014
By Asset Class				_			
Equity	\$	54,037	\$ 51,426	\$ 50,335	\$ 49,888	\$	45,879
Fixed-income		53,562	52,707	51,187	51,129		50,983
Money market		248,160	258,772	245,536	245,201		263,648
Liquidation portfolio <sup>1</sup>		0	0	5,197	5,408		5,690
Total Managed Assets	\$	355,759	\$ 362,905	\$ 352,255	\$ 351,626	\$	366,200
By Product Type							
Funds:							
Equity	\$	34,951	\$ 33,141	\$ 32,088	\$ 31,673	\$	29,208
Fixed-income		41,039	40,456	40,435	40,357		40,237
Money market		214,310	225,471	215,237	212,434		227,470
Total Fund Assets	\$	290,300	\$ 299,068	\$ 287,760	\$ 284,464	\$	296,915
Separate accounts:							
Equity	\$	19,086	\$ 18,285	\$ 18,247	\$ 18,215	\$	16,671
Fixed-income		12,523	12,251	10,752	10,772		10,746
Money market		33,850	33,301	30,299	32,767		36,178
Total Separate Accounts	\$	65,459	\$ 63,837	\$ 59,298	\$ 61,754	\$	63,595
Total Liquidation Portfolio <sup>1</sup>	\$	0	\$ 0	\$ 5,197	\$ 5,408	\$	5,690
Total Managed Assets	\$	355,759	\$ 362,905	\$ 352,255	\$ 351,626	\$	366,200

AVERAGE MANAGED ASSETS	Quarter Ended									
(in millions)	Mar	ch 31, 2015		Dec. 31, 2014		Sept. 30, 2014		June 30, 2014	N	Tarch 31, 2014
By Asset Class										
Equity	\$	52,784	\$	50,901	\$	50,207	\$	47,466	\$	44,693
Fixed-income		53,405		52,782		51,115		50,774		50,658
Money market		253,261		246,698		242,537		254,575		273,233
Liquidation portfolio <sup>1</sup>		0		1,563		5,307		5,569		5,791
Total Avg. Assets	\$	359,450	\$	351,944	\$	349,166	\$	358,384	\$	374,375
By Product Type										
Funds:										
Equity	\$	34,162	\$	32,705	\$	32,060	\$	30,154	\$	28,516
Fixed-income		41,013		41,072		40,275		40,130		39,987
Money market		218,168		216,235		211,571		219,936		235,228
Total Avg. Fund Assets	\$	293,343	\$	290,012	\$	283,906	\$	290,220	\$	303,731
Separate accounts:										
Equity	\$	18,622	\$	18,196	\$	18,147	\$	17,312	\$	16,177
Fixed-income		12,392		11,710		10,840		10,644		10,671
Money market		35,093		30,463		30,966		34,639		38,005
Total Avg. Separate Accounts	\$	66,107	\$	60,369	\$	59,953	\$	62,595	\$	64,853
Total Avg. Liquidation Portfolio <sup>1</sup>	\$	0	\$	1,563	\$	5,307	\$	5,569	\$	5,791
Total Avg. Managed Assets	\$	359,450	\$	351,944	\$	349,166	\$	358,384	\$	374,375

<sup>1)</sup> The liquidation portfolio represented a portfolio of distressed bonds at cost. Federated had been retained by a third party to manage these assets through an orderly liquidation process that was completed during the fourth quarter of 2014. Management-fee rates earned from this portfolio were lower than those of traditional separate account mandates.