

# **Kaufmann Large Cap Growth SMA**

### 3/31/25

#### Firm overview

Federated Hermes, Inc. is a leading \$839.8 billion global investment manager (assets under management as of 3/31/25). Guided by our conviction that responsible investing is the best way to create wealth over the long term, Federated Hermes offers world-class investment management and engagement services. Our products span equity, fixed-income, alternative/private markets, multi-asset and liquidity management strategies and a range of separately managed account strategies, all distributed through a network of institutions and intermediaries worldwide.

### **Composite**

Federated Hermes Kaufmann Large Cap Growth SMA

#### Index

Russell 1000® Growth Index

### Key investment team

Hans Utsch
Barbara Miller
Tom Brakel, M.D.
Stephen DeNichilo, CFA
John Ettinger, CFA
Steven Abrahamson
Aditi Singhania, Ph.D.

### Objective

The Kaufmann Large Cap Growth SMA's objective is capital appreciation.

### Positioning

The strategy invests primarily in large and high-quality leading companies that lead their respective industries and have the potential to grow faster than the economy. The concentrated portfolio of 50-100 stocks is diversified among sectors and industries and represents the management team's highest-conviction investment ideas.

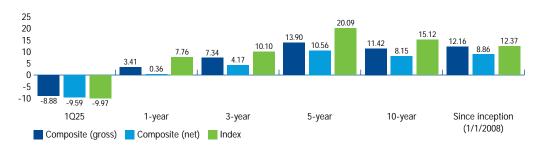
### Philosophy

We believe an intensive, bottom-up approach to investing emphasizing rigorous company and sector analysis and focusing on individual stock selection can generate strong performance over full market cycles. We believe this is superior to attempting to time the market or mimic the benchmark.

### Investment approach

- Our individual stock selection process focuses on growth companies with demonstrated business models, profitability, a catalyst for price appreciation, the potential for a strong return on assets and credible management.
- Our bottom-up, company-by-company selection process is intense, comprehensive and impartial. It
  involves on-site visits, in-depth industry analysis, and continuous monitoring of trends and company
  performance. The result is an ability to make solid assessments about a company's current and future
  growth potential.
- We capitalize on the insights and deep market knowledge of an experienced team of managers, analysts and industry specialists focused on identifying companies with the greatest potential to deliver long-term growth.

### Annualized returns (%)



Data as of 3/31/25. Refer to the attached GIPS® report for additional information.

Total returns for periods of less than one year are cumulative.

While there is no assurance that the strategy will achieve its objective, the advisor endeavors to do so by selecting securities in the manner described in this document. Performance data quoted represents past performance, which is no guarantee of future results.

## Portfolio characteristics

|                                | Portfolio | Index       |
|--------------------------------|-----------|-------------|
| EPS growth (last 3 years)(%)** | 28.66     | 23.43       |
| P/E ratio (FY1)*               | 29.56x    | 28.51x      |
| Price/sales ratio*             | 9.16x     | 8.75x       |
| Price/book value ratio*        | 9.22x     | 11.43x      |
| Price/cash flow ratio*         | 29.86x    | 24.02x      |
| Market capitalization (mil.)** | \$896,999 | \$1,399,763 |
| Number of holdings             | 52        | 394         |

# Sector weightings (%)

|                        | Portfolio | Index |
|------------------------|-----------|-------|
| Communication Services | 10.12     | 12.75 |
| Consumer Discretionary | 13.53     | 14.88 |
| Consumer Staples       | 3.64      | 3.85  |
| Energy                 | 0.00      | 0.53  |
| Financials             | 7.54      | 7.66  |
| Health Care            | 14.69     | 7.84  |
| Industrials            | 9.74      | 4.86  |
| Information Technology | 35.23     | 46.17 |
| Materials              | 1.27      | 0.65  |
| Real Estate            | 1.23      | 0.57  |
| Utilities              | 0.73      | 0.22  |
| Cash/Cash Equivalents  | 2.28      | 0.00  |
|                        |           |       |

# Top holdings (%)

|                              | Portfolio |
|------------------------------|-----------|
| Microsoft Corp.              | 6.91      |
| NVIDIA Corporation           | 6.86      |
| Amazon.com, Inc.             | 5.78      |
| Argenx SE - ADR              | 4.58      |
| Meta Platforms, Inc.         | 3.88      |
| Apple Inc.                   | 3.87      |
| Costco Wholesale Corporation | 3.72      |
| The TJX Companies, Inc.      | 3.26      |
| Alphabet Inc.                | 3.15      |
| Visa Inc.                    | 2.90      |
|                              |           |

# Country weightings (%)

|                | Portfolio |
|----------------|-----------|
| United States  | 85.52     |
| Netherlands    | 4.48      |
| Canada         | 2.56      |
| Sweden         | 1.58      |
| Taiwan         | 1.45      |
| United Kingdom | 1.13      |
| Belgium        | 1.01      |
| Cash           | 2.28      |

# Calendar year returns (%)

|            | Composite<br>(gross) | Composite (net) | Index  |
|------------|----------------------|-----------------|--------|
| 2016       | 5.50                 | 2.39            | 7.08   |
| 2017       | 24.97                | 21.34           | 30.21  |
| 2018       | 2.24                 | -0.79           | -1.51  |
| 2019       | 39.46                | 35.44           | 36.39  |
| 2020       | 31.17                | 27.36           | 38.49  |
| 2021       | 14.63                | 11.27           | 27.60  |
| 2022       | -28.40               | -30.58          | -29.14 |
| 2023       | 32.66                | 28.83           | 42.68  |
| 2024       | 24.91                | 21.28           | 33.36  |
| 2025 (YTD) | -8.88                | -9.59           | -9.97  |

Refer to the attached  $\mathsf{GIPS}^{\circledR}$  report for additional information.

Past performance is no guarantee of future results.

<sup>\*</sup>Weighted median

<sup>\*\*</sup>Weighted average

#### Schedule of rates of return and statistics

Composite Federated Hermes Kaufmann Large Cap Growth SMA

Index Russell 1000 Growth Index

Periods ending 3/31/2025

#### Returns (%)

|                            | Composite pure<br>gross return^ | Index | Net composite return (assuming maximum fee) |  |
|----------------------------|---------------------------------|-------|---|--|
| Q1 25                      | -8.88                           | -9.97 | -9.59                                       |  |
| YTD                        | -8.88                           | -9.97 | -9.59                                       |  |
| 1 Year                     | 3.41                            | 7.76  | 0.36  |  |
| 3 Years (Annizd)           | 7.34                            | 10.10 | 4.17  |  |
| 5 Years (Annizd)           | 13.90                           | 20.09 | 10.56                                       |  |
| 7 Years (Annizd)           | 11.95                           | 16.09 | 8.67  |  |
| 10 Years (Annizd)          | 11.42                           | 15.12 | 8.15  |  |
| 15 Years (Annizd)          | 13.88                           | 15.29 | 10.54                                       |  |
| Jan 08 - Mar 25 (Annlzd)^^ | 12.16                           | 12.37 | 8.86  |  |

|      | Composite pure<br>gross return (%)^ | Composite<br>net return (%) | Benchmark<br>return (%) | *Composite<br>3-yr std dev | *Benchmark<br>3-yr std dev | Number of portfolios | Dispersion** | Composite<br>assets<br>(\$mil) | Firm assets<br>(\$bil) |
|------|-------------------------------------|-----------------------------|-------------------------|----------------------------|----------------------------|----------------------|--------------|--------------------------------|------------------------|
| 2015 | 3.99                                | 0.92                        | 5.67                    | 11.26                      | 10.70                      | <5                   | N/A          | 3,421.5                        | 343.4                  |
| 2016 | 5.50                                | 2.39                        | 7.08                    | 11.71                      | 11.15                      | <5                   | N/A          | 2,797.4                        | 342.3                  |
| 2017 | 24.97                               | 21.34                       | 30.21                   | 10.68                      | 10.54                      | <5                   | N/A          | 0.3                            | 354.7                  |
| 2018 | 2.24                                | -0.79                       | -1.51                   | 12.62                      | 12.13                      | <5                   | N/A          | 0.3                            | 377.2                  |
| 2019 | 39.46                               | 35.44                       | 36.39                   | 13.13                      | 13.07                      | 9                    | 0.00         | 4.4                            | 503.1                  |
| 2020 | 31.17                               | 27.36                       | 38.49                   | 19.63                      | 19.64                      | 22                   | 1.75         | 10.0                           | 585.7                  |
| 2021 | 14.63                               | 11.27                       | 27.60                   | 18.35                      | 18.17                      | 40                   | 0.21         | 16.9                           | 634.2                  |
| 2022 | -28.40                              | -30.58                      | -29.14                  | 22.81                      | 23.47                      | 56                   | 0.44         | 16.5                           | 627.4                  |
| 2023 | 32.66                               | 28.83                       | 42.68                   | 19.39                      | 20.51                      | 59                   | 0.21         | 20.3                           | 720.0                  |
| 2024 | 24.91                               | 21.28                       | 33.36                   | 19.34                      | 20.33                      | 60                   | 0.06         | 24.4                           | 792.2                  |

This composite is comprised of all domestic equity portfolios investing primarily in large cap stocks, concentrating on securities with the strongest growth prospects, utilizing a qualitative, fundamental bottom-up investment process seeking growth companies with strong management teams and leading market share positions. Portfolios in this composite may invest in less developed or emerging markets which generally entail greater political, economic, market, tax, credit, and other risks, and generally have greater price volatility than securities issued or traded in developed markets. Portfolios in the composite are generally managed to the Russell 1000 Growth Index, which measures the performance of the large-cap growth segment of the U.S. equity universe. It includes those Russell 1000 Index companies with higher price-to-book ratios and higher forecasted growth values. Indexes are unmanaged and cannot be invested in directly. Separate accounts eligible for this composite generally have a minimum of \$100,000 at the time of opening and are a part of an asset-based pricing program. This composite was created in November 2017. Federated Hermes has managed portfolios in this investment style since December 2007. Prior to December 2017, this composite consisted of the Federated Hermes Kaufmann Large Cap Growth Composite. Effective December 2017, was pfee accounts make up 100% of this composite. Performance presented prior to April 2001 occurred while the Portfolio Management Team members were affiliated with a prior firm. Performance history prior to December 2017 reflects the ability to use IPOs. Portfolios eligible for this composite after November 2017 will not be permitted to purchase IPOs. Portfolios in this composite in strategy using American Depositary Receipts (ADR) versus directly purchasing shares of companies on foreign exchanges. Investments in ADRs entail risks related to daily fluctuations in the value of currency, which may be more volatile in times of increased market risk. Performance for this com

<sup>^</sup>Pure gross returns are shown as supplemental and do not reflect the deduction of transaction costs.

<sup>^^</sup>Represents composite inception period. See additional notes to the schedule of rates of return and statistics.

<sup>\*</sup>Represents the 3-year annualized standard deviation for both the gross composite and the index returns. Statistic is used to measure the volatility of composite returns.

<sup>\*\*</sup>Standard deviation is calculated using gross returns. Standard deviation is not applicable ("N/A") for any period if fewer than five accounts are in the composite for that period. (See footnote 5)

### Kaufmann Large Cap Growth SMA

### Notes to the schedule of rates of return and statistics

- 1. Federated Hermes is a global, independent, multi-strategy investment management firm. For GIPS® purposes, Federated Hermes is defined to include the assets of registered investment companies that are advised or sub-advised by the various Federated Hermes advisory companies. Effective September 30, 2020, for GIPS® purposes the name of the firm was officially changed to Federated Hermes. Firm assets on this report exclude assets affiliated with Hermes GPE and the advisory-only, model-based assets that may be included in other reports providing total firm
- 2. Interest income and dividends are recognized on an accrual basis. Returns include the reinvestment of all income.
- 3. All market values and performance information are valued in USD unless currency is denoted in composite description.
- 4. Annual composite dispersion is measured and presented using the asset weighted standard deviation of the gross returns of all of the portfolios included in the composite over the entire year. Prior to January 2023, annual dispersion for the CW Henderson composites was measured using the equal weighted standard deviation of the returns of all the portfolios included in the composite over the entire year. Effective January 2023 this was changed to asset weighted. Prior to March 2020 with regard to Federated Clover Investment Advisors composites, annual dispersion was measured using the equal weighted standard deviation of the returns of all the portfolios included in the composite over the entire year.
- 5. Composite dispersion does not measure the risk of the product presented; it simply measures the return variance among portfolios managed in a similar fashion. This variance can be affected by variations in cash flow or specific client parameters among the portfolios comprising the composites, as well as by execution of strategy across accounts.

- 6. See the composite description language for a discussion on appropriate fees currently applied to calculate composite performance. With regard to the institutional composites not managed by the MDT Advisers and Federated Hermes London office teams, for the period July 1, 1992 through September 30, 2009, net of fee performance was calculated monthly by reducing the gross composite return by the highest actual fee of any account in the composite for that month, regardless of investment vehicle. Prior to July 1992, the maximum management fee for third quarter 1992 was used to calculate net of fee performance historically to inception of the composite. For those composites managed by the Federated Hermes London office investment team, net composite results are based off model fees using the stated fee schedule. In addition, further fee information can be obtained from the firm's respective Forms ADV Part 2 Brochure Item 5.
- Additional information regarding the policies for valuing investments, calculating performance, and preparing GIPS® reports, as well as a complete list and description of the firm's composites and pooled funds is available upon request.
- 8. Past performance is not indicative of future results.
- GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- See disclosures on the Schedule of Rates of Return and Statistics Reports for additional information.

The characteristics are based on a portfolio which is used as a guide for cloning (or managing) underlying accounts to a particular strategy. Taking into consideration individual investor circumstances could cause deviation from this guide (e.g. restrictions, tax requests, etc.). Portfolio characteristics are as of 3/31/25 and are based on individual securities in the portfolio on that date. Securities in the portfolio are subject to change.

Risk statistics are based on gross performance. Statistics shown are not indicative of future statistics and are not representative of future portfolio performance.

Since this is a managed portfolio and market conditions can fluctuate suddenly and frequently, the portfolio holdings and investment mix will change.

**EPS growth:** The estimated average annual growth rate of fiscal year earnings per share for a given corporation.

**Price/book value ratio:** A ratio used to compare a stock's market value to its book value. It is calculated by dividing the current closing price of the stock by the latest quarter's book value per share.

Price/cash flow ratio: A stock valuation measure calculated by dividing a firm's cash flow per share into the current stock price.

**Price-to-earnings ratio (P/E):** A ratio comparing the company's current share price, as compared to its earnings-per-share, for the last twelve months (LTM), or estimated for the next twelve months (NTM), current fiscal year (FY1), or next (forward) fiscal year.

Price-to-sales (P/S) ratio: A valuation ratio that compares a company's stock price to its revenues.

#### Risk considerations

Investing in equities is speculative and involves substantial risk.

International investing involves special risks including currency risk, increased volatility, political risks, and differences in auditing and other financial standards. Investing in IPO's involves special risks such as limited liquidity and increased volatility.