## In need of dividend income?

# Federated = Hermes

TTM\*\*

Paid

# International Strategic Value Dividend with MAP SMA As of 3/31/24

## Portfolio objective

- Seeks to provide a high level of dividend income and long-term capital appreciation driven by dividend growth.
- Seeks lower downside risk relative to the broad market.
- Invests primarily in high-quality companies outside the U.S. that are positioned to increase their dividends over time.

### Key portfolio characteristics

- 5.23% weighted average dividend yield^
- 425 dividend increases and 10 cuts since 1/1/13
- 46 dividend increases and zero cuts in the TTM\*\*
- 47 portfolio holdings
- Beta: 0.84\*\*\*\*

## **Dividend payment history**

- 91% of holdings have paid consecutive dividends for 10 years.
- 83% of holdings have paid consecutive dividends for 20 years.
- 34% of holdings have paid consecutive dividends for 50 years.

	TTM** dividend		Paid dividends consecutively		TTM** dividend					
Holding	yield (%)^	Country	since	date	% change	rating				
Communication Services 14.26%										
BCE Inc.	8.67	Canada	1949	Feb-24	3.1%	BBB+				
Deutsche Telekom AG*	3.42	Germany	2004	Nov-23	10.0%	BBB+				
Elisa Oyj*	5.44	Finland	2005	Jan-24	4.7%	BBB+				
Koninklijke KPN NV*	4.33	Netherlands	2014	Jul-23	4.9%	BBB				
Telefonica Brasil SA	5.60	Brazil***	1998	-	-	brAAA				
Telenor ASA*	7.87	Norway	2010	Feb-24	1.1%	A-				
Telus Corporation*	6.94	Canada	1999	May-23 & Nov-23	7.1%	BBB				
Consumer Discretionary 2.4	10%									
Compagnie des Michelin*	3.80	France	1995	Feb-24	8.0%	A-				
Consumer Staples 11.90%										
<b>British American Tobacco PLC</b>	9.79	U.K.	1998	Feb-24	2.0%	BBB+				
Kimberly-Clark De Mexico*	4.82	Mexico***	1965	Mar-24	14.8%	A-				
Koninklijke Ahold Delhaize N.V.*	3.97	Netherlands	2007	Aug-23	4.8%	BBB+				
Nestle SA	3.13	Switzerland	1959	Feb-24	1.7%	AA-				
Philip Morris International Inc.	5.68	U.S.	1928	Sep-23	2.4%	A-				
Reckitt Benckiser Group PLC*	4.27	U.K.	1985	Feb-24	5.0%	A-				
Unilever PLC	3.67	U.K.	1949	-	-	A+				
Energy 17.44%										
Enbridge Inc.	7.48	Canada	1953	Nov-23	3.1%	BBB+				
Pembina Pipeline Corp.*	5.58	Canada	1998	May-23	2.3%	BBB				
Shell PLC	4.15	U.K.	1943	Feb-24	3.9%	A+				
TC Energy Corp.*	7.05	Canada	1985	Feb-24	3.2%	BBB+				
TotalEnergies SE	4.98	France	1945	Feb-24	6.8%	A+				
Financials 15.22%										
Allianz SE*	4.97	Germany	1985	Feb-24	21.1%	AA				
Bank of Montreal	4.57	Canada	1922	May-23 & Dec-23	5.6%	A+				
Canadian Imperial Bank of Commerce	5.24	Canada	1868	May-23 & Nov-23	5.9%	A+				
Munich Re Group*	3.32	Germany	1952	Feb-24	29.3%	AA-				
Nordea Bank Abp*	8.91	Finland	1997	Feb-24 15.0%		AA-				
Royal Bank of Canada	4.04	Canada	1870	May-23 & Nov-23 4.5%		AA-				
Scor SE*	5.61	France	2021	Mar-24	28.6%	A+				
Zurich Insurance Group AG Ltd	5.35	Switzerland	1999	Feb-24	8.3%	AA				

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This strategy invests in the Federated Hermes International Dividend Strategy Portfolio, a Managed Account Pool (MAP) and investment company registered under the Investment Company Act of 1940, to gain exposure to foreign securities which cannot be held directly. The portfolio represents both direct holdings and MAP holdings. Holdings in the MAP are designated as such.

Dividend increase and cut history is shown from 1/1/13, when tracking of dividend changes in the portfolio began. Dividend changes prior to sale in the TTM\*\*: On 5/15/23, Sumitomo Mitsui Financial Group, Inc. increased its dividend by 13.6%. On 11/1/23, Coca-Cola Europacific Partners PLC increased its dividend by 9.5%. On 12/12/23, SK Telecom Co., Ltd. increased its dividend by 26.5%.

^Portfolio yield is only one component of available portfolio characteristics and it is not and should not be viewed as a statement of current or future performance of the strategy. See next page for yield definitions.

Dividend growth percentage for ADRs is the dividend growth rate of the underlying foreign registered company.

Past performance is no guarantee of future results. See next page for 1-, 5- and 10-year total returns.

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A Managed Account Pool (MAP) is a unique asset class pool specifically designed for Separately Managed Account (SMA) strategies. They are registered investment companies available only in conjunction with Federated Hermes SMAs. All fees are charged at the managed account level, so the MAPs have zero advisory fees and reimburse all ordinary operating expenses (excluding those of any other funds in which the MAPs invest, if applicable). The implementation of MAPs can be at the discretion of the financial professional.

<sup>\*</sup>MAP holding

<sup>\*\*</sup>TTM represents trailing twelve months.

<sup>\*\*\*</sup>Dividend growth may be variable due to the payment of irregular dividends in some Brazilian and Mexican investments.

\*\*\*\*The 5-year weighted average beta of the underlying stocks using their local market.

Holding	TTM** dividend yield (%)^	Country	Paid dividends consecutively since	TTM** dividend change date	TTM** dividend % change	S&P credit rating
Health Care 17.60%						
GlaxoSmithKline PLC	3.39	U.K.	1889	_	-	А
Novartis AG	3.78	Switzerland	1997	Jan-24	3.1%	AA-
Roche Holding AG	4.18	Switzerland	1990	Feb-24	1.1%	AA
Sanofi	4.13	France	1985	Feb-24	5.6%	AA
Sonic Healthcare Ltd.*	3.57	Australia	1994	Feb-24	2.9%	_1
Takeda Pharmaceutical Co. Ltd.	4.47	Japan	1949	-	-	BBB+
Industrials 1.37%		·				
DHL Group*	4.63	Germany	2001	_	-	NR
Information Technology 1.27%						
Ericsson LM - B	4.68	Sweden	2005	_	_	BBB-
Materials 3.93%						
Amcor PLC	5.26	U.S.	1922	Oct-23	2.0%	BBB
UPM - Kymmene Oyj*	4.86	Finland	1991	_	_	BBB+
Utilities 14.61%						
Canadian Utilities Ltd.*	5.87	Canada	1972	Jan-24	1.0%	NR
Emera, Inc.*	6.02	Canada	1992	Sep-23	4.0%	BBB
Enel S.p.A.*	7.03	Italy	2000	_	-	BBB
Fortis, Inc.	4.41	Canada	1972	Sep-23	4.4%	A-
Iberdrola SA <sup>2</sup> *	4.51	Spain	1985	Oct-23	14.1%	BBB+
Italgas S.p.A.*	6.52	Italy	2017	Mar-24	11.0%	Baa2 <sup>3</sup>
National Grid PLC	5.35	U.K.	1996	Nov-23	10.5%	BBB+
Snam SpA*	6.44	Italy	2001	Nov-23	2.5%	BBB+
Terna S.p.A.*	4.43	Italy	2004	Nov-23	8.0%	BBB+

## Average annual total returns (%) as of 12/31/23

	1-year	5-year	10-year
International Strategic Value Dividend with MAP SMA (gross)	11.75	8.51	3.56
International Strategic Value Dividend with MAP SMA (net)	8.47	5.31	0.50

## ^Portfolio yield is only one component of available portfolio characteristics and it is not and should not be viewed as a statement of current or future performance of the strategy.

Holdings information as of 3/31/24.

Refer to the attached GIPS® report for additional information.

Sources: Bloomberg, FactSet and company websites of current holdings.

Weighted average dividend yield is the trailing 12-month dividend yield for each security averaged based on the percentages of the securities in the portfolio. Trailing 12-month dividend yield is calculated for each security by taking the total of all dividend payments made during the prior 12 months, then dividing by the current share price for each security. This is calculated based on a snapshot in time and may change due to fluctuations in share prices, dividends actually paid and changes in holdings in the portfolio.

Past performance is no guarantee of future results.

<sup>\*</sup>MAP holding.

<sup>\*\*</sup>TTM represents trailing twelve months.

<sup>&</sup>lt;sup>1</sup>No corporate bond issuance.

<sup>&</sup>lt;sup>2</sup>Iberdrola SA declared two special dividends valued at 0.005 and 0.348 Euro/share payable in 2024. Including the special dividends, IBE SM provides a yield of 7.62% for 2024.

<sup>&</sup>lt;sup>3</sup>Moody's rating; S&P Global Ratings does not provide a rating for Italgas S.p.A.

### Schedule of rates of return and statistics

Composite Federated Hermes International Strategic Value Dividend w/MAP SMA

Index MSCI WORLD ex USA High Dividend Yield (net)

Periods ending 12/31/23

#### Returns (%)

	110101115 (70)						
	Composite pure gross return^	Index	Net composite return (assuming maximum fee)				
Q4 23	7.65	9.26	6.86				
1 Year	11.75	18.41	8.47				
3 Years (Annizd)	7.38	8.13	4.22				
5 Years (Annizd)	8.51	9.07	5.31				
7 Years (Annizd)	6.35	7.04	3.22				
10 Years (Annizd)	3.56	4.07	0.50				
15 Years (Annizd)	6.23	7.53	3.10				
Jul 08 - Dec 23 (Annizd)^^	3.56	4.16	0.51				

	Composite pure gross return (%)^	Composite net return (%)	Benchmark return (%)	*Composite 3-yr std dev	*Benchmark 3-yr std dev	Number of portfolios	**Dispersion	Composite assets (\$mil)	Firm assets (\$bil)
2014	-2.00	-4.91	-2.85	12.10	13.41	<5	N/A	916.8	349.3
2015	-6.81	-9.58	-9.80	12.27	13.37	<5	N/A	678.5	343.4
2016	0.92	-2.06	5.70	11.72	12.89	16	N/A	3.7	342.3
2017	15.97	12.58	19.90	10.15	11.56	11	0.12	4.8	354.7
2018	-11.79	-14.43	-13.04	9.98	10.68	9	0.03	2.9	377.2
2019	22.13	18.57	23.72	9.42	11.03	11	0.27	1.9	503.1
2020	-0.53	-3.48	-1.32	14.58	18.65	8	0.20	2.0	585.7
2021	12.25	8.96	8.63	14.59	18.14	9	0.15	2.6	634.2
2022	-1.29	-4.22	-1.70	17.35	19.95	10	0.19	3.0	627.4
2023	11.75	8.47	18.41	15.27	15.53	<5	N/A	1.2	720.0

<sup>^</sup>Pure gross returns are shown as supplemental and do not reflect the deduction of transaction costs.

This composite is comprised of all portfolios investing in foreign stocks that management believes will provide high yield, reasonable dividend growth and lower volatility in falling equity market environments yet will provide potential participation in rising markets. Eligible portfolios are managed with wide latitude to choose the sectors and securities to fulfill the mandate. Portfolios may invest in less developed or emerging markets. Eligible portfolios are managed with wide latitude to choose the sectors and securities for the provide provides are selected based on a fundamental assessment of their financial strength, dividendy jelds, dividend growth rates, and performance during periods of market weakness. Portfolios in this composite implement the strategy using a combination of ADRs and a zero advisory fee pooled investment vehicle (MAP). The MAP will invest primarily in dividend paying foreign stocks for which an ADR does not exist or is not widely traded. Investments in ADRs as well as the MAP ental fiss related to daily fluctuations in the value of currency, which may be more volatile in times of increased market risk. Performance for this composite is calculated in U.S. dollars net of foreign withholding taxes on dividends, interest, and capital gains. Individual tax rates may vary dependent on individual residency. Accounts deemed by the portfolio manager to have a category restriction shall be excluded from this composite. A category is defined as a collection of investments with similar attributes such as country restriction, industry classification, business sensitivity, social theme, or security features. Effective December 2022 and retroactive to inception, the composite's benchmark is the MSCI World ex USA High Dividend Index, which is based on the MSCI World ex USA High provided and retroactive to inception, the composite's benchmark is the MSCI World ex USA High Dividend (see the performance of equities in the parent index (excluding REITs) with higher dividend income and quality character

 $<sup>^{\</sup>text{ARe}}$  Represents composite inception period. See additional notes to the schedule of rates of return and statistics.

<sup>\*</sup>Represents the 3-year annualized standard deviation for both the gross composite and the index returns. Statistic is used to measure volatility of composite returns.

\*\*Standard deviation is calculated using gross returns. Standard deviation is not applicable ("N/A") for any period if fewer than five accounts are in the composite for that period (see footnote 5).

## International Strategic Value Dividend with MAP SMA

## Notes to the schedule of rates of return and statistics

- 1. Federated Hermes is a global, independent, multi-strategy investment management firm. For GIPS® purposes, Federated Hermes is defined to include the assets of registered investment companies that are advised or sub-advised by the various Federated Hermes advisory companies. Effective September 30, 2020, for GIPS® purposes the name of the firm was officially changed to Federated Hermes. Firm assets on this report exclude assets affiliated with Hermes GPE and the advisory-only, model-based assets that may be included in other reports providing total firm assets.
- Interest income and dividends are recognized on an accrual basis. Returns include the reinvestment of all income.
- 3. All market values and performance information are valued in USD unless currency is denoted in composite description.
- 4. Annual composite dispersion is measured and presented using the asset weighted standard deviation of the gross returns of all of the portfolios included in the composite over the entire year. Prior to January 2023, annual dispersion for the CW Henderson composites was measured using the equal weighted standard deviation of the returns of all the portfolios included in the composite over the entire year. Effective January 2023 this was changed to asset weighted. Prior to March 2020 with regard to Federated Clover Investment Advisors composites, annual dispersion was measured using the equal weighted standard deviation of the returns of all the portfolios included in the composite over the entire year.
- 5. Composite dispersion does not measure the risk of the product presented; it simply measures the return variance among portfolios managed in a similar fashion. This variance can be affected by variations in cash flow or specific client parameters among the portfolios comprising the composites, as well as by execution of strategy across accounts.

- 6. See the composite description language for a discussion on appropriate fees currently applied to calculate composite performance. With regard to the institutional composites not managed by the MDT Advisers and Federated Hermes London office teams, for the period July 1, 1992 through September 30, 2009, net of fee performance was calculated monthly by reducing the gross composite return by the highest actual fee of any account in the composite for that month, regardless of investment vehicle. Prior to July 1992, the maximum management fee for third quarter 1992 was used to calculate net of fee performance historically to inception of the composite. For those composites managed by the Federated Hermes London office investment team, net composite results are based off model fees using the stated fee schedule. In addition, further fee information can be obtained from the firm's respective Forms ADV Part 2 Brochure Item 5.
- Additional information regarding the policies for valuing investments, calculating performance, and preparing GIPS® reports, as well as a complete list and description of the firm's composites and pooled funds is available upon request.
- 8. Past performance is not indicative of future results.
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- 10. See disclosures on the Schedule of Rates of Return and Statistics Reports for additional information.

Credit ratings do not protect against market risk.

The ratings provided are sourced from securities ratings agencies S&P Global Ratings (S&P), Scope, and Moody's. S&P and Scope, and (Moody's), respectively, make the following credit rating classifications: A (A) or better are considered to be high credit quality; credit ratings of BBB (Baa) are good credit quality and the lowest category of investment grade; credit ratings BB (Ba) and below are lower-rated securities ("junk bonds"); and credit ratings of CCC (Caa) or below have high default risk. A modifier of 1 or + indicates that the obligation ranks in the higher end of its rating category and a modifier of 3 or - indicates a ranking in the lower end of the category. NR indicates that a rating has not been assigned or is no longer assigned.

Beta measures a portfolio's volatility relative to the market. A beta greater than 1.00 suggests the portfolio has historically been more volatile than the market as measured by the portfolio's benchmark. A beta less than 1.00 suggests the portfolio has historically had less volatility relative to the market.

Payment histories account for structural changes companies have experienced.

The characteristics are based on a portfolio which is used as a guide for cloning (or managing) underlying accounts to a particular strategy. Taking into consideration individual investor circumstances could cause deviation from this guide (e.g. restrictions, tax requests, etc.). Since this is a managed portfolio and market conditions can fluctuate suddenly and frequently, the portfolio holdings and investment mix will change. Securities listed should not be viewed as recommendations. It should not be assumed that holdings listed were or will be profitable. The portfolio securities have changed over time and may change at any time. Individual client accounts will vary. There are no guarantees that dividend-paying stocks will continue to pay dividends. In addition, dividend-paying stocks may not experience the same capital appreciation potential as non-dividend-paying stocks.

Investing in equities is speculative and involves substantial risk.

International investing involves special risks including currency risk, increased volatility of foreign securities, political risks and differences in auditing and other financial standards.

Prices of emerging markets securities can be significantly more volatile than the prices of securities in developed countries and currency risk and political risks are accentuated in emerging markets.